Information only for Swiss financial intermediaries

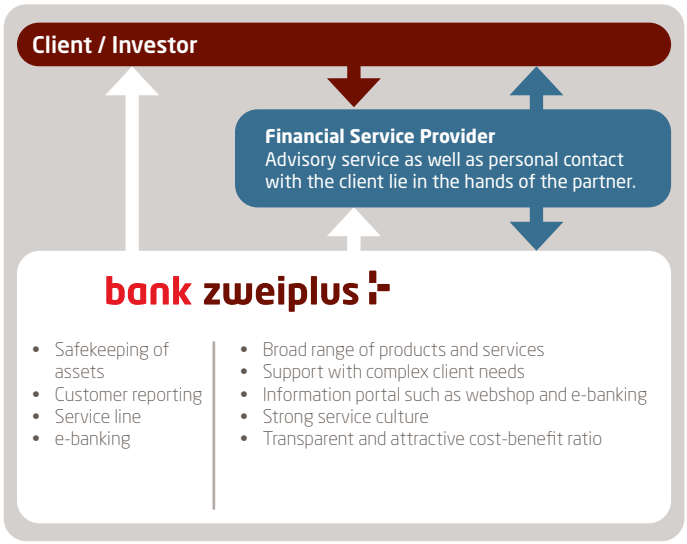
bank zweiplus - creates added value
Customised financial services

Portrait of the bank zweiplus

bank zweiplus with its registered office in Zurich, is a Swiss Bank. As a financial product and transaction execution platform for financial service providers. It provides qualified financial advisor, asset managers and insurance companies a customised needs-oriented and modular range of services.

Thanks to the expertise of its team of specialists, coupled with versatile infrastructure, bank zweiplus is positioned to provide proven high-quality services focused on the demands of its partners. As a transaction-oriented bank, bank zweiplus is able to flexibly surmount highly complex challenges. Furthermore, the bank zweiplus boasts vast know-how and an acknowledged wealth of experience regarding its partners' core business.

The business model



The product range

Our modular product and service range is tailored to the needs of financial institutions and their clients. This allows bank zweiplus to offer its partners a wide range of savings, investment and pension products, and tailored to the customers' financial solutions, independent of a particular supplier.

As a custodian and settlement bank, we take responsibility for properly executed transactions and the safekeeping of client funds entrusted to us. We also provide financial services providers, asset managers and insurance companies with our expertise in the field of private labels and develop products for them with their brand name. Our freely combinable offer is completed with services such as a service line, e-banking with an individual access for financial advisors or support marketing and sales documents.

bank zweiplus

The products at a glance
The advantages

1 Investment Depot
- Broad range of investments:
  - Funds, ETFs, ETPs, open-ended certificates
  - Investments by value in all asset classes
- Types of plan: wealth accumulation plan, one-off payment plan, withdrawal plan
- Collection of an arrangement fee
- Collection of a service fee for advisory clients
- Collection of a management fee for asset managers

2 Managed fund portfolio: Multimanager-Strategies zweiplus®
- Professional asset management even for small investment amounts
- Simple and uncomplicated change of investment strategy and/or investment expert at any time, regardless of the amount invested
- Types of plan: wealth accumulation plan, one-off payment plan, withdrawal plan
- Transparent fees and similar performances
- Long-term wealth accumulation with free choice of investment strategy and investment experts
- Renowned and trusted investment experts

3 Securities custody account
- Custody account for trading of stocks, bonds, options, structured products, derivatives, exchange traded funds (ETFs) and investment funds
- Collective orders can be made for all customers
- Automated collection of asset management fee on an individual customer basis

4 Own strategies
- An individual strategy can be arranged from CHF 10 million
- Efficient administration of a model portfolios per strategy. No transaction costs on client deposits

5 Accounts
Private account, investment savings account, savings account and senior citizen's savings account (from the age of 60)

6 Private labelling
- Own label for products and strategies from CHF 250 million
- Influence on the design of the fee structure for customers

7 Retirement planning
- J. Safra Sarasin Vested Benefits Foundation: Vested benefits portfolio and vested benefits account
- J. Safra Sarasin Pillar 3a Foundation: Tied pension

8 e-banking services
Easy order placement via e-banking, and efficient execution of stock exchange transactions, or only the possibility of viewing by the client advisor or client

Data transfer
- Daily manual data download via CSV file via the e-banking possible for all customer bases
- XML interface for automated data transfer on request

A "New generation" retrocession model
- All retrocessions received on investment fund portfolios will be credited to the clients in full
- A statement of retrocessions for each investment fund will be issued on a quarterly basis
- An individual service fee may be charged for advisory services

The right product for every need

Products	1	2	3	4	5	6	7	8	
	A	A	A					Trading	View only
FINMA authorized insurance intermediaries							x		
Registered Customer Support Agent (FinSa)	x	x	x		x	x	x		x
Asset managers, family offices	x	x	x	x	x	x	x	x	
Institutional partner (Banking & Insurance)	x	x	x	x	x	x	x	x	

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Legal notice: This publication is intended to provide information to financial intermediaries domiciled in Switzerland.